

Department of Land Economy ALUMNI

MPhil in Real Estate Finance

Class 2013-14

Mr Alejandro Ruiz Sánchez

Alejandro is Vice President of Investments at *TC Latin America Partners*, an SEC registered alternative asset management firm headquartered in New York with offices in Bogota, Lima and Mexico City. The firm manages real estate funds investing in residential, commercial and industrial projects in Colombia, Peru and Mexico.

He is responsible for developing and leveraging local partner relationships, with overall responsibility for leading deal sourcing, due diligence, underwriting, strategic planning and execution of investments in a variety of property types, with a geographic focus on Colombia. Alejandro has over 15 years of experience in the real estate sector and has structured projects that exceed US\$650 million in investment.

Prior to joining *TC Latin America Partners*, Alejandro was Director of Business Development at *Apiros*, a large developer in Colombia, where he was responsible for sourcing and structuring real estate investment opportunities across all asset types. Prior to *Apiros*, he worked at *Grupo Gradeco*, *Construcciones Arrecife* and *Gramma Construcciones*, where he specialized in project management and project financing. Additionally, Mr. Ruiz is an Associate Professor of the Faculty of Engineering at *Universidad Javeriana* in Bogota, Colombia.

Alejandro holds a Master of Philosophy degree in Real Estate Finance from the University of Cambridge and a bachelor's degree in Architecture from *Universidad Javeriana* where he graduated with honors.