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Main research interests

- 1) history of theories of wages and employment;
- 2) income distribution and economic growth in the PostKeynesian and Institutional theoretical framework;
- 3) the links between ethics and economics.

Education

- 1993-1996 **Ph.D. in Economics** from University of Naples “Federico II”, Faculty of Economics.
Thesis: “*Wages, labour productivity and the dynamics of distributive conflict. From the doctrine of high wages to the theory of efficiency wage*”. Supervisor Prof. Lilia Costabile.
- 1991 Degree in Political Sciences (major in economics) *summa cum laude* from University of Naples “Federico II”. Thesis in History of Economic Thought on “*Planning as a method in economic policy*”. *History of the idea and the Italian experience with it*, supervisor Prof. Antonio Maria Fusco.
- 1981-1986 ‘Liceo Classico Sannazzaro’, Naples.

Scholarships and research activity

- Aug 2007 Visiting professor at the Faculty of Economics and Politics – University of Cambridge.
- Nov 2006 Visiting professor at the Faculty of Economics – University of Cambridge.
- Aug 2002 Visiting professor at the Institute of Public Finance, University of Innsbruck.
- Aug 2000 Visiting research fellow at the Business School, University of Leeds.
- Mar 1998 Winner of a post-doctoral scholarship at the Economics Faculty, “Federico II” University of Naples (later relinquished following appointment as university researcher, see below).
- 1997 1-year CNR (National Research Council) scholarship at the “Istituto di studi sulle strutture finanziarie e lo sviluppo economico” di Napoli (Institute for studies on the financial structures and economic growth – Naples) with a report entitled “*Flexibility and technological-institutional poverty: two alternative models for increasing employment in Southern Italy*”.
- 1996 1-year CNR scholarship at the “Istituto di studi sulle strutture finanziarie e lo sviluppo economico” di Napoli for research on employment in Southern Italy, at the Economics Department of the University of Salerno (members of the Naples working group: L. Costabile, G. Forges Davanzati, D. Sarno), with a report entitled *Deregolamentazione del mercato del lavoro, occupazione e sviluppo economico nel Mezzogiorno: un’analisi teorica degli effetti della “flessibilità” sulla produttività del lavoro, (Labour market deregulation, employment and economic growth in the South of Italy: a theoretical analysis of the effects of ‘flexibility’ on labour productivity)*.
- Aug 1995 “Visiting student” at the Faculty of Economics and Politics, Cambridge (U.K.) (supervisor: prof. Frank Wilkinson).
- July/Sept 1994 “Visiting student” at the Faculty of Economics and Politics, Cambridge (U.K.), (supervisor: prof. Frank Wilkinson).

Positions held

- Since 1/9/2002 Associate Professor of History of Economic Thought at the Faculty of Political Sciences, University of Lecce.
- 1/5/98 - 31/8/02 Researcher in History of Economic Thought at the Faculty of Letters and Philosophy, University of Lecce.

Teaching activity/Subjects taught

- Since 1998 History of economic thought, Economics, Labour Economics, Economic Journalism in the faculties of Political Sciences, Sociology and Philosophy at the University of Salento.
- Since 1996 Macroeconomics (chair: Prof. Lilia Costabile) at Faculty of Economics, "Federico II" of Naples, and Labour Economics and History of Economic Thought at Faculty of Economics, University of Benevento (chair: prof. Eugenio Zagari).

Teaching abroad

- March 1999 Lectures (in Spanish) on Adam Smith and classical political economy at the Faculty of Economics – University of Barcelona.

Main Publications

i) Books

- 2011 *Credito, Produzione, occupazione: Marx e l'Istituzionalismo*, Carocci, Roma. (*Credit, production, employment: Marx and Institutionalism*).
- 2006 *Ethical Codes and Income Distribution. A study of John Bates Clark and Thorstein Veblen*, Routledge, London.
- 2005 *Distribuzione di reddito, istituzioni, moneta*, Pensa Editore, Lecce (*Income distribution, institutions, money*).
- 1999 *Salario, produttività del lavoro e conflitto sociale. L'analisi delle determinanti dell'intensità dell'impegno lavorativo nella storia del pensiero economico*, Milella, Lecce (*Wages, labour productivity and social conflict. Analysis of the factors determining work effort in the history of economic thought*).
- 1994 Introduction and Italian translation of Thomas Mun, *Il Tesoro dell'Inghilterra nel commercio estero*, ESI, Napoli. (*England's treasure by foreign trade*).

ii) Journal articles (full list in Appendix)

- 2013a *Gunnar Myrdal on labour market regulation and economic development*, "Oeconomia", vol.3, n.1, March, pp.3-21.
- 2013b (with Andrea Pacella), *The profits-investments puzzle: A PostKeynesian-Institutional interpretation*, "Structural Change and Economic Dynamics", 26, pp. 1-13.
- 2011 *Income distribution and crisis in a Marxian schema of the monetary circuit*, "International Journal of Political Economy", vol.40, n.3, Fall, pp.33-49. (winner EAPE/KAPP 2012 prize).
- 2010 (with A. Pacella), *Emulation, indebtedness and income distribution. A monetary theory of production approach*, "Intervention – European Journal of Economics and Economic Policies", vol.7,n.1, pp. 145-165.
- 2009 (with S. Salvatore, S. Potì, R. Ruggiero), *Mainstream economics and sense-making*, "Integrative Psychological and Behavioral Science", vol.42, n.2.
- 2008 *Le basi teoriche delle politiche di contrasto al lavoro irregolare nel pensiero economico italiano (1960-2000)*, (Theoretical basis of policies against underground work in Italian economic thought 1960-2000), "Rassegna Economica", n.1, pp.105-121.
- 2004 (con A. Pacella), *Sidney and Beatrice Webb: Towards an ethical foundation of the operation of the labour market*, "History of Economic Ideas", vol. III, pp.25-50.

2002 *Wages Fund, High Wages and Social Conflict in a Classical Model of Unemployment Equilibrium*, “Review of Radical Political Economics”, pp.1-24. [*Awarded with the prize, *ex-aequo*, as ‘Best article of History of Economic Thought published in 2002’, by the European Society of Historians of Economic Thought].

iii) Conference papers and seminars (full list in Appendix)

Recently invited by the post Keynesian Study Group, Robinson College, University of Cambridge, to present a paper (with A. Pacella and R. Patalano), *Keynes and the monetary theory of production* (21 May 2013).

Numerous participations in conferences organized by AISPE, STOREP, EAEPE, Research Network Macroeconomics and Macroeconomic Policies (FMM) Berlin, ESHET.

Guest speaker on numerous occasions at conferences held at the Universities of Padua, Bergamo, Brescia, Sannio, Siena, Grenoble.

For full list of Publications, including **Articles in collections or Conference acts, Works edited, Book & article reviews**, see **Appendix**

Prizes and awards

The article *Wages Fund, High Wages and Social Conflict in a Classical Model of Unemployment Equilibrium* (“Review of Radical Political Economics”, pp.1-24) was awarded equal first place as the best article of History of Economic Thought published in 2002, by ESHET (European Society of Historians of Economic Thought).

The article *Income distribution and crisis in a Marxian schema of the monetary circuit*, (“International Journal of Political Economy”, 2011, vol.40, n.3, Fall, pp.33-49) received the EAEPE/KAPP 2012 prize, awarded by the European Association for Evolutionary Economics.

The contribution of the Lecce research group that I coordinated on the “*Construction and quantification of indicators for the uncovering of underground employment*” for the implementation of the Apulian Regional law designed to combat underground labour, received the European Regional Champions Award 2008.

Membership of Associations

Member of SIE (Society of Italian Economists), AISPE (Italian Association for History of Economic Thought), STOREP (Italian Association for the History of Political Economy), AHE (Association for Heterodox Economics), EAEPE (European Association for Evolutionary Political Economy) and the Royal Economic Society (RES).

Committee Activity

- 2008 Member of the organizing committee of the Conference MTISD2008 and of the session on *Labour Economics*.
- 2007 Local organizer of the workshop on *Money, institutions and income distribution*, University of Salento.
- 1998-2003 Member of the scientific committee of the Centre for Economic Studies, University of Lecce.
- 2001 Member of the local organising committee of the 6th AISPE conference (University of Lecce), May.
- 2001 Organizer of the Conference “Il Terzo Settore: modalità organizzative e prospettive di crescita” (*The third sector: organisation and growth prospect*), University of Lecce, 16-17 Nov.

- 1998 - 2001 Editor of the journal “Economia e Società”, published in Lecce.
1997 Member of the organising committee of the A.S.E. Conference (Project for the Historical Archive of Italian Economists) at the University of Lecce, October.
1997 Member of the local organising committee of the AISPE National Conference (University of Naples).

Participation in nationwide research projects

- 2011 Project on “Economics and the press in liberal Italy” – national coordinator Prof. Massimo Augello.
2006 Project on “The intercultural approach” – National coordinator Prof. G. Cacciatore
2001 Project on “Italian economists in Parliament” – National coordinator Prof. M.M. Augello.
1998-99 ASE Project on the Historical Archive of Italian Economists – National coordinator Prof. A. Roncaglia.

Research grant reports

- 1997 *Deregolamentazione del mercato del lavoro, occupazione e sviluppo economico nel Mezzogiorno: un’analisi teorica degli effetti della “flessibilità” sulla produttività del lavoro, (Labour market deregulation, employment and economic growth in the South of Italy: a theoretical analysis of the effects of “flexibility” on labour productivity)* final report on the 1-year CNR scholarship at the “Istituto di studi sulle strutture finanziarie e lo sviluppo economico di Napoli”.

Institutional activities

- Member of the commission evaluating the European PhD in H.E.T with thesis on “*The European tradition of economic thought*” – University of Paris 1 (2011).
Member of the commission evaluating PhD theses on H.E.T. at Università del Sannio, Università di Firenze. (2004-2008).
Member of the evaluation commission for the confirmation of tenure for associate professors of History of Economic Thought and, in August 2003, of the commission for the appointment of a tenured associate professor of this subject area at the Law Faculty of “Federico II” University of Naples.
Research coordinator for the production of a “Guide to quality in non-profit businesses” (2003).
In 2006, member of the Campania Regional Commission for improving quality of employment. Involved in drawing up regional legislation on labour as member of the Apulia Region’s committee on uncovering the underground economy and coordinator of the research project “*Construction and quantification of indicators for the uncovering of underground labour*” in the Region for the implementation of Regional Law of 26.10.2007, nominated best regional law by the European Commission.
Member of research group on “Economic behavior in conditions of risk” (financed by Italian Ministry of Education & Research) at the Faculty of Engineering, University of Salento.
Coordinator of research projects “*Labour flexibility in the light of European macroeconomic dynamics: a theoretical-empirical analysis in the Lecce area*”, “*Old and new poverty: a theoretical-empirical analysis in the Lecce area*” and “*Illegality and corruption: a theoretical-empirical analysis in the Brindisi area*”.
Since 2007 responsible for welfare services within the university, appointed by the Chancellor of the University of Salento.
Referee for the following journals: “Review of Political Economy”, “European Journal of Economics and Social Systems”, “History of Economic Ideas”, “Storia del pensiero economico”, “History of Economic Thought and Policy”, “International Journal of Political Economy” and “Il Pensiero Economico Italiano”.
Referee for Routledge for the publication of monographs on History of Economic Thought.
Editor of the on-line journal www.economiaepolitica.it, and contributor to local and national newspapers on economic issues.

Languages:

English: **Level C1** Common European Framework (1997 British Council I.E.L.T.S; 1994 Cambridge Advanced English)

French: Good reading competence

APPENDIX

Conference papers and seminars: full list

2013

- 25/10/13 paper on *Credit demand, credit supply and unemployment. A PostKeynesian-Institutional Approach* 17th Conference of the Research Network Macroeconomics and Macroeconomic Policies (FMM) – Berlin.
- 13/9/13 guest lecture on *Austerity policies and the credit crunch: a post-Keynesian-Institutionalist interpretation* for the Economic Development PhD course– University of Macerata.
- 21/5/13 paper (by invitation) with A. Pacella and R. Patalano, *Keynes and the monetary theory of production*, post Keynesian Study Group – University of Cambridge, Robinson College.
- 3/5/13 Session Chairman at the Conference *Governance and territorial development. Players, strategies and instruments*, University of Salento.
- 22/2/13 paper (with Andrea Pacella) on *Bank credit and the labour market in a Keynesian theoretical perspective*, and Session Chairman -“Socialism and Economic Thought” - XII AISPE Annual Conference, Firenze.

2012

- 19/10/12 paper (with Andrea Pacella) on *Thorstein Veblen on credit and economic crises*, XXIV EAEPE Conference, Krakow [also presented at the Annual Conference of the *Società Italiana degli Economisti* – AISPE session].
- 14/6/12 guest speaker on *Francesco Saverio Nitti's theory of economic growth*, Economics Department Seminars – University of Salento, Lecce.
- 2/6/12 paper (with Rosario Patalano) on *The high wages theory: Francesco Saverio Nitti's contribution*, IX STOREP Conference – Padova.

2011

- 10/6/11 paper on *Gunnar Myrdal revisited: Cumulative causation, accumulation and legitimation*, VIII STOREP Conference, Minervino di Lecce (LE).

2010

- 29/10/10 paper on *Subsistence wage, income distribution and aggregate demand. A PostKeynesian - Classical interpretation of the current crisis*, 14th Conference of the Network Macroeconomics and Macroeconomic Policy (Berlin).
- 23/4/10 guest speaker on *Distribuzione del reddito e crisi in uno schema marxiano di circuito monetario (Income distribution and the crisis in a Marxian schema of the monetary circuit)*, at the “Marx and the crisis” Conference, University of Bergamo.
- 27/1/10 guest speaker on *Labour market deregulation and the global crisis. A monetary theory of production approach* at the Congress “The Global Crisis” – Faculty of Economics, University of Siena. Discussant to Alessandro Vercelli, *The twin crises: economy and economics* at the same Congress.

2009

- 31/10/09 paper (with Guido Tortorella Esposito) on *Conspicuous consumption and the 'fair wage': A PostKeynesian-Institutionalist approach*, 13th Conference of the Network Macroeconomics and Macroeconomic Policy (Berlin).
- 5/10/09 paper (by invitation) on *Economic and ethical dimensions of income distribution* – X Congress on University and Job Placement – University of Sannio.
- 10/7/09 paper (with Guido Tortorella Esposito) on *Low wages, private indebtedness and crisis. A monetary theory of production approach* and discussant at the session on “Minsky and the

financial crises” – 11th Conference of the Association for Heterodox Economics – Kingston University, London.

12/6/09 paper on *Il Governo di fronte alla crisi e i costi sociali del rigore finanziario (The Italian Government and the economic crisis)* at “La crisi economica globale e le alternative di politica economica” (“The global economic crisis and the alternatives of economic policy”) - Lecce.

2008

29/11/08 paper on *The debate on the causes of underdevelopment and the international cooperation*, 1° International Forum for Peace in the Mediterranean Area (Unesco) – Lecce.

9/6/08 paper on *Indebitamento privato e distribuzione del reddito in uno schema di teoria monetaria della produzione (Private debt and income distribution: a monetary theory of production approach)*, Università del Sannio, Benevento.

6/6/08 paper on *L’economia degli alti salari: Nitti e gli economisti campani di fine Ottocento – inizi Novecento (The economics of high wages: Nitti and the Neapolitan economists of the end of the 20th century)* at the Conference on Francesco Saverio Nitti, Istituto Italiano per gli studi filosofici, Naples.

14-17/5/08 paper (with Guido Tortorella Esposito) on *A note on the ethical foundation of wage bargaining* and discussant to K. Levinski e A. Cot, at the ESHET Conference (Prague).

28/3/08 paper (with G. Tortorella Esposito) on *Competitive consumption and the ‘fair wage’. A Post Keynesian-Institutional approach* and (with R. Realfonzo), *A Veblenian monetary theory of production, consumption and waste*, X AISPE Conference, Treviso.

2007

27/10/07 paper on *A Veblenian monetary theory of production, consumption and waste*, 11th workshop of the research in macroeconomic policies (“Finance-led capitalism?”) - Berlin.

6/7/07 paper on *Thorstein Veblen and the monetary theory of production*, 11th ESHET Conference – Strasbourg (FR), and discussant to Tiziana Foresti, *Veblen’s reading of Marshall’s work*.

11/5/07 seminar (by invitation) on *Gli indici di congruità come strumento di contrasto al lavoro non regolare (Quantitative methods for policies designed to reduce the underground economy)* at the Conference “Le politiche pubbliche di contrasto al lavoro non regolare” (*Public policies against the underground economy*), University of Taranto – Faculty of Economics.

24/4/07 seminar (by invitation) with R. Realfonzo on *Thorstein Veblen and the monetary theory of production. Conspicuous consumptions, profits and wages*, 1^{ere} tournée d’Etudes circuitistes post Keynesienne, University of Grenoble.

16/1/07 seminar on “Solidarity and the *homo oeconomicus*” – Department of Philosophy and Social Sciences, University of Lecce.

2006

9/9/06 paper on *Aggregate demand, social conflict and unemployment in a monetary economy: towards a ‘continuist’ reading of Keynes*, at the Congress “Re-reading Keynes”, University of Catania – Faculty of Law.

15-16/6/06 paper on *Crisi economiche e distribuzione del reddito nel pensiero di Achille Loria (Economic crises and income distribution in Loria)* and (with R. Realfonzo), *Towards a continuist reading of Keynes. Aggregate demand, social conflict and unemployment in a monetary economy*, IX AISPE Congress, Padua.

12/5/06 paper on *Consumi ostentativi e disoccupazione in uno schema teorico vebleniano (Conspicuous consumption and unemployment in a Veblenian theoretical framework)* from “Ethical codes and income distribution. A Study of John Bates Clark and Thorstein Veblen”, Rome, Centro Sraffa.

30/4/06 paper on *Conspicuous consumption and unemployment: a re-reading of Thorstein Veblen’s theory of income distribution* and discussant to P. Tsakili (*Entrepreneurship as a source of profits*), 10th Eshet Conference, Porto (Portugal).

22/3/06 paper on *Gli economisti italiani e il conflitto sociale nel dibattito di fine Ottocento (Italian economists and social conflict. The debate of the late nineteenth century)*, at the Seminar “La

tradizione liberale degli economisti italiani e lo sviluppo economico del Paese – seminario in onore di Antonio Maria Fusco” (*The liberal tradition in Italian economic thought. Seminar in honour of Antonio Maria Fusco*), Università di Napoli “Federico II, Facoltà di Economia.

2005

- 30/9/05 paper on *Ciclo economico e distribuzione del reddito nel dibattito internazionale e nei manuali italiani di Economia Politica (1860-1914) (Business cycle and income distribution in Italian textbooks of Political Economy:1860-1914)* at the Congress “L’economia divulgata” (*Popularized economics*), Pisa-Lucca.
- 11/6/05 paper on *Can ethical codes promote economic development?* and (with A. Pacella), *Business cycle and income distribution in Italian textbooks (1861-1914)*, 9th Conference, Stirling (Scotland).

2004

- 16/12/04 guest speaker on *Codici etici e sviluppo economico (Ethical codes and economic development)* at the Congress “Il rapporto sullo sviluppo umano 2004” (*Human Development Report 2004*), University of Macerata, Faculty of Political Sciences.
- 3/12/04 guest speaker on *Capitale umano e sviluppo economico del Mezzogiorno (Human capital and economic development of Southern Italy)* at the Congress “Capitale umano, sviluppo e occupazione nei Mezzogiorni d’Europa” (*Human capital, development and employment in Southern Europe*), University of Sannio, Benevento.
- 1/10/04 paper (with A. Pacella) on *Sidney and Beatrice Webb: Towards an ethical foundation of the operation of the labour market* and discussant to the paper by R. Patalano e G. Tortorella, *Equilibrio e disequilibrio nella teoria del circuito (Equilibrium and disequilibrium in the theory of monetary circuit)*, VIII Convegno AISPE (Italian Association for the History of Economic Thought), Palermo.
- 17/9/04 paper on *Boccardo e la legislazione sociale e previdenziale (Boccardo on social security reforms)*, at the Conference “Gerolamo Boccardo fra scienza economica e società civile” (*Gerolamo Boccardo: economics and civil society*), Genova.
- 29/3/04 paper on *Human capital, employment and economic development*, ISFOL Conference, University of Naples “Federico II”, Faculty of Law.
- 27/2/04 paper (with Luigino Bruni) on *The labour market in Pareto’s economics* and paper (with R. Realfonzo), *Towards a “discontinuist” interpretation of Keynes: money and labour market*, VIII annual ESHET Conference, Treviso.

2003

- 5/12/03 paper (by invitation, with J. Halevi and R. Realfonzo) on *Bank mergers, monopoly power and unemployment. A monetary circuit approach*, at the conference “The monetary theory of production: tradition and perspectives”, University of Sannio.
- 25-26/9/03 guest speaker on *The economic theory of non profit organizations* at Consorzio Emmanuel – Lecce.
- 15/5/03 guest speaker on *Labour market deregulation and unemployment in a monetary economy*, at the Economics faculty, University of Lecce.
- 24/4/03 guest speaker on *The “political trap of underdevelopment” and the role of capital speculation*, at the Seminar “World governance and active global citizenship” - Essegelle Cooperazione Internazionale, Gallipoli (LE).
- 10/4/03 guest speaker on *Sustainable development and the social responsibility of the firm* at the Seminar “Friends/Masters of the earth? From contrast to concord” at the Academy for Italian-German studies, Merano.
- 21/2/03 paper (with R. Realfonzo) on *The flexibility of the labour market in Keynes*, presented at the 7th AISPE (Italian Society for the History of Economic Thought) Conference (Brescia Italy). Paper on *The nature of capital and income distribution in Umberto Ricci* and discussant of R. Romani’s paper, *Wage theory in Italy (1890-1900)*, at the same Conference.

1/2/03 paper on *J.B .Clark: Moral Norms and the labour market in Neoclassical Economics*, presented at the 7th annual meeting of the European Association for the History of Economic Thought (Eshet), Paris.

25/1/03 paper on *The political trap of underdevelopment*, presented at the seminar “*The growth of inequality*”, Lecce.

2002

5/12/02 guest speaker on *Efficiency in cooperatives: contrasting theoretical approaches*, presented at the Conference “*Doing business in a cooperative*”, Casarano (Lecce).

22/11/02 guest speaker, with M. Greco and A. Pacella, on *Quality and public funding of non-profit organization. A theoretical analysis*, presented at the Conference: “*Project Equal: local nodes for professional training and the development of the non-profit firm*”, Mola di Bari.

20/9/02 guest speaker on *The nature of work and the labour market in Giovanni Lorenzoni*, at the Study Day on “*Giovanni Lorenzoni, agrarian economist and sociologist*”, University of Macerata.

18/6/02 guest speaker on *Over-investment in education: the case of the South of Italy*, presented at the Conference on “*Training and Work*” – ISFOL and Sannio University.

17/3/02 paper on *Adam Smith’s theories of wages: towards the solution of a puzzle*, presented at the 6th annual ESHET Conference – Rethymno (Crete), 14-17 March 2002.

25/2/02 guest speaker on *Ethical values and allocative efficiency: the genesis and the spread of ethical codes*, presented at the Conference “*Aspects and issues in the debate over values*”, Lecce.

2001

16-17/10/01 paper (with R. Patalano and R. Realfonzo) on *Nitti in Parlamento (Nitti in Parliament)*; paper on *The Southern question as a moral issue. Public ethics and economic growth in the theoretical and political debate of the early 1900s*. at the Conference “*Italian economists in Parliament*” – Pisa-San Miniato.

1/6/01 guest speaker on *Solidarity, cooperation and efficiency: job status in non-profit organisations*, al convegno “*Social cooperation and the Welfare challenge*”, Andrano (Lecce).

9/4/01 guest speaker on *Moral norms, allocative efficiency and ethical finance*, at the conference on *Ethical banking and socio-economic growth* organised by the Lecce Provincial Council.

23-24/2/01 discussant to A. Maneschi, *Eli Heckscher on intermittently free goods*, and paper on *The Nature of Work and Unemployment in Giovanni Lorenzoni*, 6th ESHET Conference – Darmstadt (Germany).

2000

27/7/2000 paper (with R. Realfonzo) on *Labour Market Deregulation and Unemployment in a Monetary Economy: a Note* presented at The Other Economics Conference - London

25/2/00 paper (with R. Realfonzo) on *An Overinvestment (but Anti-Austrian) Explanation of the Turning Points of the Cycle. Italian Contributions of the Early 20th Century*, presented at 4th ESHET Conference (European Society for the History of Economic Thought) – Graz.

1999

24/9/99 paper on *Increase in population, customary wage and accumulation in 17th century economic thought* presented at the 5th National AISPE Conference (Pratolino – Florence).

1999 Paper (with R. Bellofiore and R. Realfonzo) on *Marx inside the circuit. Wage bargaining, discipline device and unemployment in a sequential monetary economy* at the same Conference.

16/6/99 seminar on *The wages fund theory: analytic structure and variants*, held for Ph. D students in History of Economic Thought, University of Florence.

11/2/99 seminar (by invitation) on *Population dynamics, customary wage and accumulation in pre-Smithian thought*, held at the University of Brescia.

1998

- 26/5/98 seminar (with R. Realfonzo) on *Wages, Labour Productivity and Unemployment in a Model of the Monetary Theory of Production*, held at the Department of Economics, University of Bergamo.
- 1998 *Italy: a theoretical analysis of the effects of "flexibility" on labour productivity*, presented at the seminar on "Growth, finance, firms", National Research Council, Rome.
- 3/4/98 paper on *The development of organisational models and the dynamics of repayment in Italian banks in the early nineties*, presented at the series of ISFSE seminars - University of Tor Vergata, Rome.
- 23/1/98 paper on *Deregolamentazione del mercato del lavoro, occupazione e sviluppo economico nel Mezzogiorno (Labour market deregulation, employment and economic development in Southern Italy)* presentata al seminario su "Sviluppo, finanza, impresa", Consiglio Nazionale delle Ricerche, Roma (National Research Council).

1997

- 4/10/97 paper (with R. Realfonzo) on *Wages, Labour Productivity and Unemployment in a Model of the Monetary Theory of Production*, presented at the 12th National A.I.E.L. (Italian Society for Labour Economics) Conference (Cagliari).
- 4/4/97 paper (with R. Realfonzo) on *Wages, Labour productivity and Unemployment in a Marxian Model of the Monetary Circuit* presented at the 23rd Annual Conference of the Eastern Economic Association (Washington D.C).

1996

- 11/10/96 talk on *The relation between wages - investment in education - labour productivity in three contrasting theoretical approaches: a critical reconstruction of the debate* presented at the Conference on "Education system, firms and employment", Benevento, Faculty of Economics.
- 17/5/96 paper on *Wages as a means of controlling social conflict in a classical model of underemployment equilibrium* presented at the 3rd AISPE Conference, Pisa.

Early 1990s

- 7/10/94 talk on *Recent developments in the theory of efficient wages*, presented at the Conference on "Work, Organisation and Productivity in the firm. The specificities of the credit sector", Benevento, Faculty of Economics.

Publications

A) Books

1. 2011 *Credito, Produzione, occupazione: Marx e l'Istituzionalismo*, Carocci, Rome. (*Credit, production, employment: Marx and Institutionalism*).
2. 2006 *Ethical codes and income distribution. A study of John Bates Clark and Thorstein Veblen*, London, Routledge.
3. 2005 *Distribuzione del reddito, istituzioni, moneta (Income distribution, institutions, money)*, Pensa editore, Lecce.
4. 2002 *Mercato del lavoro, istituzioni e sviluppo economico. Temi di Economia Politica*, Edizioni Liberrima, Lecce (*Labour market, institutions and economic development. Issues in Political Economy*).
5. 1999 *Salario, produttività del lavoro e conflitto sociale. L'analisi delle determinanti dell'intensità dell'impegno lavorativo nella storia del pensiero economico*, Milella, Lecce. (*Wages, labour productivity and social conflict. Analysis of the factors determining work effort in the history of economic thought*).

6. 1994 Introduction to Thomas Mun (ed), *Il tesoro dell'Inghilterra nel commercio estero*, ESI, Napoli. (*England's treasure by foreign trade*).

B) Journal articles – full list

- 2015a (with G.Pauli), *Precarietà del lavoro, occupazione e crescita economica (Labour flexibility, employment and economic growth)*, “Costituzionalismo”, n.1.
- 2015b *Nicholas Kaldor on endogenous money and increasing returns*, “PostKeynesian Economics Study Group”, working paper n.1505, March.
- 2015c (with A.Pacella and R.Patalano), *The Keynesian features of Graziani's monetary theory of production and some unresolved questions*, “Review of Political Economy”, forthcoming.
- 2015d (with R.Patalano), *The economics of high wages and the policy implications: the case of Francesco Saverio Nitti*, “History of Economic Ideas”, forthcoming.
- 2014a *A tribute to Augusto Graziani*, “PostKeynesian Economics Study Group” – Cambridge University, 24 January.
- 2014b *Credit, production and wages in Thorstein Veblen's economic thought*, “International Journal of Political Economy”, vol.43,n.1, Spring, pp.92-110.
- 2014c (with Andrea Pacella). *Unemployment benefits, the 'added worker effect' and income distribution in a monetary economy*, “PostKeynesian Economics Study Group”, w.p. PKWP1402.
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C) Articles in collections or Conference acts

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- 2010 (con A. Ricciardelli), *Lo sviluppo come dipendenza: il caso dell'economia pugliese (On dependent economic development: the case of Apulia)*, in S. De Rubertis (ed.), *Sviluppo come conflitto. La pianificazione strategica in Puglia*, Università del Salento editore, Lecce, pp.39-65.
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- 2002b *Francesco Saverio Nitti: intervento pubblico, questione sociale, squilibri regionali (Francesco Saverio Nitti: state intervention, the social question, regional imbalances)* in A. Croce, F. Tessitore & D. Conte (eds), "Napoli e la Campania nel Novecento. Diario di un secolo", Edizioni del Millennio, Napoli, vol. III, pp. 91-112.
- 2000 *Equity in Distribution, Efficiency and the "Social Question" in Brentano and Nitti*, in V. Gioia & H. Kurz (eds.) *Science, Institutions and Economic Development*, Giuffrè, Milano pp.167-178.
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- 1994 (with R. Realfonzo), *La teoria del salario di efficienza: sviluppi storici e orientamenti metodologici alternativi, (The theory of the efficiency wage: historical developments and alternative methodological approaches)*, in the collection *Lavoro, organizzazione e produttività nell'impresa*, ESI, Napoli, (*Work, Organization and Productivity in firms*).

C1) Publications with non-Italian scholars

- 2004 (with Christian Smekal), *Valori morali ed efficienza allocativa. Genesi ed effetti economici dei codici etici (Moral values and allocative efficiency. The genesis and the spread of ethical codes)*, in F. Bianco (a cura di), *Il dibattito sui valori tra Ottocento e Novecento (The debate on values between the 19th and 20th centuries)*, FrancoAngeli, Milano, pp. 181-193.

D) Works edited

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E) Book and article reviews

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