

Department of Land Economy Mentoring Scheme



Richard Conroy (MRICS)

Chief Executive Officer

CONROY BROOK Ltd

London, UK

- Current occasional guest lecturer in Housing at Cambridge (M.Phil Real Estate Finance) & Reading Universities (BSc & MSc Real Estate course), Harvard University Graduate School of Design, 2004- 2005, Cambridge, Mass. USA, Master in Design (MDes Real Estate and Urban Development) *with distinction*.
- Winner 2005 Gerald McCue medal (awarded to graduating student who attained highest academic achievement in a post professional degree program at the Harvard Design School. Graduated with highest grade point average in year)
- University of Reading, Berkshire UK, 1991- 1994, BSc (Hons) Land Management. 2.1

CONROY BROOK GROUP OF COMPANIES (Conroy Brook is an award winning developer of quality family homes across the Yorkshire region. Other activities include retirement apartments, healthcare developments and commercial contracting projects. Over 60 awards for design & construction excellence over the last 20 years)

- Property Director 2005- 2008 - STANHOPE PLC LONDON UK
- Development Executive, 1999- 2004 - Stanhope is one of the UK's leading commercial development company and has delivered some of the UK's largest and most innovative developments.
- Appointed to work closely with Sir Stuart Lipton (Stanhope Chairman) in a highly demanding and entrepreneurial environment. Promoted to work independently on sourcing new projects for the company.
 - Role involved identifying, securing and progressing substantial commercial/ mixed use developments; emphasis on financial analysis, formulating bids, and managing design teams,
 - Substantial experience in financial analysis and appraisals (including residual land values, profit on cost, IRR and DCF calculations) and project financing (including specialist equity vehicles and senior/mezzanine debt)
 - Experienced in appraising wide variety of development scenarios. Have provided advice on expansion plans for Education and Arts sectors: Imperial College and Tate Gallery

TAYLOR WOODROW PROPERTY COMPANY LTD, London UK

- Investment & Asset Management Surveyor, 1994- 1999
- Substantial property investment and development company with £800m portfolio
 - Sole graduate recruited by Taylor Woodrow in 1994
- Promoted to work in investment and asset management department, working alongside Investment Director 1995-1999, responsible for strategic portfolio management