

Department of Land Economy Mentoring Scheme



James Jacobs
Managing Director & Head of Real Estate
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James Jacobs is a Managing Director, Head of Real Estate, within Private Capital Advisory at Lazard & Co., Limited.

He focuses on advising real estate General Partners, Fund Managers and Investment Professionals on structuring and raising capital to fund their investment activities. Since joining Lazard, James has been involved in aggregating in excess of \$15bn of equity on a primary basis for real estate funds as well as having advised on over \$2bn of secondary LP transfers.

Prior to joining Lazard & Co., Limited in 2007, James spent over 5 years at DTZ Corporate Finance, a real estate investment banking team, where he was a Director specialising in fund raising for private real estate vehicles.

Between 1999 and 2002, James was an investment banker at Goldman Sachs in London.

James graduated Cambridge University with an M.A. in Economics.