

## Department of Land Economy Mentoring Scheme

Jane Muir-Sands

Vice President, Global Real Estate and Operations

IBM

Jane is a senior real estate executive with a broad range of both corporate and consulting experience. She has a proven track record of being able to work at Board level to set and execute transformational strategies.

Jane leads IBM's WW Global Real Estate (GRE) organization. Her team manages IBM's more than 1,300 locations throughout 100+ countries worldwide. These locations are comprised of over 70+ million square feet of space including, office space, data center, manufacturing, development and lab space for over 400K employees and contractors within IBM's facilities.

GRE strives to lead the industry as the premier GRE cognitive enterprise in its role as client zero through leveraging the market leading capabilities of IBM's real estate software, AI and data led decisions.

Prior to joining IBM Jane was the VP for Workplace Travel and Fleet Services at Unilever where she led a global team that supported 80+m square feet of space; supported -180,000 staff; 59,000 travelers; and managed approximately 60,000 fleet vehicles.

Jane has also held senior leadership roles at Shell, Deloitte and KPMG in corporate real estate, consulting and real estate corporate finance. Jane is a chartered surveyor by trade.

Education:

M.Phil Land Economy, University of Cambridge

Land Management, University of Portsmouth

General Practice Chartered Surveyor, Royal Institution of Chartered Surveyors

Associate of the Securities and Investment Institute

Jane is married with two children and lives in London UK.