

Jon Zehner

Vice Chairman, LaSalle Investment Management

London

Jon Zehner is Vice Chairman of LaSalle with a primary focus of maintaining strong client relationships, particularly for clients of LaSalle Global Solutions, and on originating investment opportunities for LaSalle Global Solutions mandates and funds. Prior to becoming Vice Chairman, Jon was Head of LaSalle's Global Partner Solutions business. He is a member of LaSalle's Global Management Committee.

Jon joined LaSalle in 2012 as Global Head of the Client Capital Group and was responsible for leading LaSalle's global activities relating to clients, capital raising, new product development and large-scale, cross-border strategic investments. He assumed responsibility for LaSalle's Global Partner Solutions business at the end of 2019 and headed the business until it merged with LaSalle's Securities business, to form LaSalle Global Solutions, in March 2023.

Jon's career in Real Estate began in 1981 at JPMorgan where, during his 28 years, he held several senior positions including Global Head of Real Estate Investment Banking and Head of sub-Saharan Africa. In 2009, Jon left JPMorgan and joined AREA Property Partners as a Senior Director.

Jon is Chair of the University of Cambridge's Land Economy Advisory Board, is a Trustee of the Urban Land Institute where he served as a recent European Chair and past Member of the Board of Directors. Previous industry activities include founding and serving on the Executive Board of the European Public Real Estate Association and serving on the British Property Federation's Policy Committee. In addition, Jon is a member of the Board of Governors of Arnold House School in St. John's Wood, London and is the Chair of the UK Board of African Parks. Jon holds an MBA from Harvard and an AB in Economics from Dartmouth.