


Department of Land Economy Mentoring Scheme

	<p>Alastair McDonnell</p> <p>Partner</p> <p>Ares Management</p>
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Alastair is a Partner and Head of European Investment Operations in the Real Estate team at Ares, the NYSE listed alternative fund manager with over \$378bn of AUM.

The Ares Real Estate Group has a 20 year+ track record in Europe, investing equity across the value added and opportunistic segments of the market with its debt business providing financing solutions for owners and operators of real estate in key European markets. Ares aims to find value in assets and situations where there has been a lack capital investment, lack of manager attention or loss of sponsor control in their current ownership.

Alastair heads Investment Operations for the European business, overseeing all facets of Portfolio and Asset Management for the equity funds which are active in 15 countries and across all major sectors of the property market.

He began his career in 1999 at CB Hillier Parker (which subsequently became CBRE) and spent 13 years with the company, specialising in Investment Management and becoming a Senior Director within CBRE Global Investors, the investment arm of the business. In 2009 he was a founding principal of the CBRE Pan European Core Fund which is today the largest open ended core fund in Europe.

He made the move to Ares in 2013 as it launched its Value Added business. Since then over \$3bn of equity has been raised for the program and has been deployed in the UK, Ireland, Germany, France, Spain, Sweden, Netherlands and Poland. Alastair is a graduate of Robinson College Cambridge where he secured a degree in Land Economy. He is a Member of the Royal Institution of Chartered Surveyors.